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# SUDHARSAN V

*Cloud Technologist*

## PROFESSIONAL SUMMARY

CTO with over 3 years of experience and Cloud Experience in leveraging advanced technologies such as Linux, TerraForm, Docker, Kubernetes, Git, and Python to drive innovative solutions and enhance operational efficiency. Demonstrates strong team leadership and project management skills, having successfully led technological initiatives and mentored staff to boost productivity and client satisfaction. Committed to continuous improvement and data-driven decision-making, aiming to deliver impactful cloud solutions and foster collaborative environments.

## EMPLOYMENT HISTORY

### CHIEF TECHNOLOGY OFFICER(CTO)

Jul 2023 - Feb 2024

*Wepix Digital Media LLP*

*Tiruppu*

- Spearhead the Company by Developing a lead generation and Sales Framework, achieving ₹65 lakhs sales in 14 months, enhancing client relations.
- Mentor and Trained 8 staff in e-commerce, boosting team skills and productivity.
- Lead tech initiatives, improving product efficiency and team collaboration.
- Conduct market analysis and social media campaigns, achieving 3x ROI.
- Implement onboarding, ensuring seamless client integration and satisfaction.
- Implemented new training programs, empowering staff with essential skills and advancing overall team capabilities and effectiveness.
- Championed innovative project initiatives, resulting in groundbreaking technological advancements and a notable improvement in client satisfaction.
- Design and implement onboarding processes, ensuring seamless client integration and satisfaction with services.
- Facilitate onboarding processes, ensuring smooth client integration and enhancing overall satisfaction with services.

### PREMIER ACQUISITION MANAGER

Nov 2023 - Apr 2024

*Kotak Mahindra Bank*

*Tiruppu*

- Demonstrated strong work ethic and punctuality while rapidly learning banking operations, resulting in effective client engagement.
- Implemented strategies to enhance customer acquisition, achieving measurable growth in client base and satisfaction rates.
- Fostered teamwork and communication among departments to streamline processes, significantly improving service delivery and efficiency.
- Analyzed market trends to identify opportunities, contributing to innovative solutions that enhanced client offerings and retention.
- Provided mentorship and guidance to junior staff, promoting a culture of learning and development within the team.
- As a Deputy Manager Mentored and Handled a Team of 11 Relationship Officers and Created Various Benchmark in Sales.

**CORPORATE ACCOUNTS MANAGER**

Jan 2023 - Jul 202

**HDFC Bank****Tiruppu**

Manage corporate accounts, driving client satisfaction and retention while consistently meeting targets and improving service delivery.

Collaborate with teams to optimize account strategies, ensuring timely follow-ups and proactive problem-solving for client needs.

Develop and present compelling proposals that align with client objectives, fostering long-term partnerships through trust and transparency.

Embrace continuous learning and adapt to challenges, demonstrating strong work ethic and punctuality in every client interaction.

**SURVEY PROGRAMMER(FREELANCE)**

Mar 2022 - Oct 202

**OSG Analytics**

Developed and executed over 50 complex surveys, ensuring data accuracy and client satisfaction Using Decipher.

Streamlined survey processes, reducing completion time by 12% and enhancing efficiency.

Utilized advanced programming skills to troubleshoot and resolve survey-related issues promptly.

Collaborated with cross-functional teams to deliver projects on time and within budget.

Contributed to measurable improvements in client feedback and survey response rates.

**FLOOR MANAGER**

Jan 2018 - Jan 202

**SBI SECURITIES****Tiruppu**

Managed trading floor operations, enhancing efficiency, improving client satisfaction, resolving issues

Cultivated a positive team culture by mentoring staff, ensuring professional growth and a commitment to continuous learning.

Effectively communicated goals and expectations, driving team alignment and achieving key milestones through collaborative efforts.

Streamlined operations on the trading floor, boosting efficiency and enhancing client relationships through proactive issue resolution.

Achieved key team objectives by clearly communicating goals, aligning efforts, and driving collective success through strategic collaboration.

Led trading operations, optimizing workflows and enhancing client interactions through effective problem-solving.

**SKILLS**

Linux (*Skillful*), DevOps Practices, Ansible (*Beginner*), Jenkins (*Beginner*), Docker (*Skillful*), Visual Studio Code (*Skillful*), TerraForm (*Beginner*), Kubernetes (*Beginner*), GitHub (*Skillful*), Operating Systems (*Experienced*), Shopify (*Experienced*), N8N Automation (*Skillful*), Make Automation (*Skillful*), HubSpot (CRM) (*Skillful*), Salesforce(CRM) (*Beginner*), Python (*Novice*), Computer Hardware (*Skillful*), Prompt Engineering (*Skillful*), Chat GPT (*Experienced*), Anthropic Claude (*Experienced*), API Testing & Integration (*Beginner*), Team Leadership, Project Management.

**EDUCATION****BSC INFORMATION TECHNOLOGY**

Jan 2012 - Jun 201

**PSG College of Arts and Science****Coimbatore**

Graduated with a GPA of 69%

**COURSES****AWS CERTIFIED CLOUD PRACTITIONER**

Feb 2025 - Mar 202

**AWS Educate****LINKS**

Credly: [www.credly.com](http://www.credly.com), GitHub: [github.com](https://github.com), Linkdin: [www.linkedin.com](http://www.linkedin.com), My Website: [sudharsan17.online](http://sudharsan17.online).

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**HOBBIES**

Boxing, Trekking, Swimming, Motorcycle Drives, Photography, Adventures sports, Gaming, Learning New AI Automations